

August 2013

Price quote for:

Push Inspection Camera System

Vendor Name: **FLEXIBLE PIPE TOOL COMPANY**
 Contact Person: **Shane Smetana**
 Street Address: **30577 Pearl Drive**
 P.O. Box:
 City, State, Zip: **St. Joseph MN 56374**
 Phone #: **320-363-7552**
 Toll Free #: **800-450-6969**
 Fax #: **320-363-7882**
 Email Address: shane@flexiblepipetoolco.com

Spec #	Information Requested	Answer
3.0	Make & Model	Aries Seeker
	<u>Push Rod Frame:</u>	
	Cable length	100 ft
	Push rod diameter	0.38"
	Overall dimensions	27.9"L x 18.8"W x 35.5"H
	Weight	20.9 lbs
	Is a Sonde device available	Yes
	Ratings	N/A
	Frame/push rod	Open coiler basket
	<u>Camera:</u>	ST930
	Self Leveling yes/no	Yes
	Diameter X Length	1.8" x 2.7"
	Skid Diameter X Length	2.97" x 2.27"
	Weight	0.65 lbs
	LED Illumination	Yes
	Imager sensitivity	0.2 lux
	Rod compatibility	Aries Seeker
	Construction	Stainless
	Submersion	100 ft
	<u>Controller/Recorder:</u>	
	Size	6.4" LCD
	Weight	(integral)
	Recording Capacity	Digital 16GB
	Keyboard	Optional 88-key
	Text Generator	Optional 20col x 9row

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Counter	(integral)
Digital video out	Optional PVR
Analog video in/out	Yes
Construction	Carrying case
Controls	(integral and remote)
Power	12VDC battery or 120VAC
Ratings	N/A
Warranty	One year

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VENDOR NAME

Flexible Pipe Tool

MAKE AND MODEL

Aries Seeker

Spec #	Description	Qty	Price	Subtotal
3.0	Price for base unit:		\$ 9,228.00	\$ -
	Base unit includes SK3100 frame with monitor and controls, 100ft push cable, ST930 camera with beacon, telescoping handle, on-screen footage, and rechargeable battery			
3.10	Push Rod Options			
	Use this section to offer push rod options. Number items starting with 3.11, 3.12, etc. Use as many numbers as you need.			
3.11				\$ -
3.12				\$ -
3.20	Camera Options			
	Use this section to offer camera options. Number items starting with 3.21, 3.22, etc. Use as many numbers as you need.			
3.2.1	Add PE3600 pan and tilt push camera		\$ 14,293.00	\$ -
3.2.2	Substitute PE3600 pan and tilt push camera		\$ 10,402.00	\$ -
3.2.3	Add steering probe to PE3600		\$ 205.00	\$ -
3.30	Lighting Options			
	Use this section to offer lighting options. Number items starting with 3.31, 3.32, etc. Use as many numbers as you need.			
3.31				\$ -
3.32				\$ -
3.40	Cable and Cable Drum Options			
	Use this section to offer cable and cable drum options. Number items starting with 3.41, 3.42, etc. Use as many numbers as you need.			
3.4.1	Substitute 200' cable		\$ 433.00	\$ -
3.4.2	Substitute 300' cable		\$ 866.00	\$ -
3.50	Controller/Recorder Options			
	Use this section to offer controller/recorder options. Number items starting with 3.51, 3.52, etc. Use as many numbers as you need.			
3.5.1	Add VR506 PVR3 with 16GB digital storage		\$ 1,468.00	\$ -
3.5.2	Add titling unit and keyboard		\$ 980.00	\$ -
3.5.3	Add mainline interconnect cable system		\$ 1,437.00	\$ -
3.60	Other Push Rod Camera Options			
	Use this section to offer push rod camera options. Number items starting with 3.61, 3.62, etc. Use as many numbers as you need.			
3.6.1	Add roller skid		\$ 535.00	\$ -
3.6.2	Add RL530 locating device		\$ 2,265.00	\$ -
3.6.3	Add wireless transmitter and receiver with A/B switch		\$ 663.00	\$ -
3.6.4	Add wireless transmitter w/o receiver and A/B switch		\$ 399.00	\$ -
3.6.5	Add line tracing terminal		\$ 163.00	\$ -
3.70	PERFORMANCE OPTIONS			
	Use this section to offer performance & extended warranty options. Number items starting with 3.71, 3.72, etc. Use as many numbers as you need.			

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3.71			\$	-
3.72			\$	-

3.80 EXTENDED WARRANTY OPTIONS

Use this section to offer performance/warranty options, number these items starting with 9.1, 9.2, 9.3, etc.

(Specify years, miles or hours extended term covers.)

3.8.1	Warranty coverage, months 13-24	\$	921.00	\$
3.8.2	Warranty coverage, months 25-36	\$	1,057.00	\$

3.90 VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Solicitation Special Terms and Conditions.

DEDUCT cost per Used Hour from the original Contract Price

4.0 DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES (See Special Terms and Conditions
Price List Date and Number

%

\$

4.1 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of

rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:

\$

Weekly Rental Rate:

\$

Monthly Rental Rate:

\$

Percent (%) of Rental Fee applied to purchase price:

%

4.2 Delivery Starting Point (city, state, zip code)

4.3 Price per loaded mile

\$